

Focus on Thread-Led Penetration Testing (TLPT)

August 2025





## Executive Summary

- Threat-Led Penetration Testing (TLPT) represents a cornerstone of the European Union's strategy to enhance the cyber resilience of financial institutions. Mandated by the Digital Operational Resilience Act (DORA) and operationalized through the TIBER-EU framework, TLPT simulates sophisticated cyberattacks based on real-world threat intelligence to assess an entity's ability to detect, respond to, and recover from advanced threats.
- The testing process is structured in three phases: preparation, execution, and closure, and involves multiple actors, including independent providers, internal defenders, and coordinating authorities. Tests must be conducted at least every three years and are subject to strict oversight by national and European supervisory bodies.
- By integrating TLPT into the broader ICT risk management lifecycle, financial entities not only meet regulatory obligations but also strengthen their operational resilience, improve third-party risk oversight, and foster a proactive cybersecurity culture at the governance level.

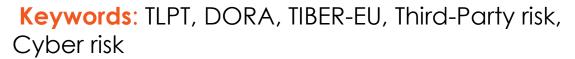




## At a Glance

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# 01

## Introduction

TLPT Regulatory Framework under DORA and the TIBER-EU

TIBER-EU: the European Framework for Advanced Cyber Resilience Assessment

DORA: the European Regulatory Framework

DORA RTS: Focus on Testing and Attack Simulations

TLPT: a Comparative Analysis of RTS DORA and TIBER-EU



## Introduction 1/5



#### TLPT Regulatory Framework under DORA and the TIBER-EU

Threat-Led Penetration Testing (TLPT) constitutes an advanced ethical-hacking framework governed by the Digital Operational Resilience Act (DORA - EU 2022/2554) and Delegated Regulation (EU) 2025/1190, which establish its applicability criteria, methodological requirements, and modalities of cooperation between supervisory authorities and financial-sector entities. The TIBER-EU framework, referenced in Articles 26–27 of DORA and transposed in Italy as TIBER-IT, provides a Europe-wide benchmark for the scoping, threat-intelligence, red-team execution, and remediation-planning phases, thereby ensuring consistency and comparability of tests across Member States.

#### **TIBER-EU (2018)**

- Core Principles: independence of service providers, confidentiality of test operations, security of systems under test, and realism of threat scenarios.
- Clear delineation of testing roles with specific responsibilities.
- It simulates intelligence-driven adversarial scenarios based on real-world Tactics, Techniques, and Procedures (TTPs) to assess operational response.
- It follows a structured lifecycle comprising scoping, Threat Intelligence Reporting, controlled test execution, and remediation planning.
- Harmonization of common European standards to facilitate the cross-border acceptance of test results.

#### **DORA (2022)**

- It identifies financial institutions and critical ICT service providers that are subject to digital operational resilience requirements.
- It mandates an ICT risk-management framework, incidentnotification procedures to competent authorities within predefined timeframes, and periodic compliance assessments.
- It requires **resilience** testing, including Threat-Led Penetration Testing, on a **triennial basis**, with structured **governance** mechanisms, **regulatory** oversight, and **sanctions**.
- The supervision of the testing phases is entrusted to national and European authorities vested with inspection and sanctioning powers.





## Introduction 2/5



#### TIBER-EU: the European Framework for Advanced Cyber Resilience Assessment

The TIBER-EU framework is a standardized methodology developed by the European Central Bank to enhance the cyber resilience of the financial sector against sophisticated cyber threats. Introduced in 2018, TIBER-EU aims to harmonize advanced testing practices across EU member states and to foster collaboration among competent authorities, financial institutions, and service providers.

#### **Objectives**



- Reconstruct, under controlled laboratory conditions, the tactics, techniques, and procedures (TTPs) associated with sophisticated APT groups by leveraging targeted threat intelligence and realistic operational scenarios.
- Quantify performance metrics, such as the mean time-to-detect and mean time-to-contain an incident, and evaluate their functional impact on essential operational activities.
- Evaluate the effectiveness of escalation, communication, and decision-making protocols under cyber-stress conditions, including simulated insider-threat scenarios.
- Generate empirical evidence to inform the drafting of a Resilience Improvement Plan aimed at addressing identified gaps in personnel, processes, and technologies.

#### Phases



- Threat Intelligence: systematic aggregation and analysis of OSINT, HUMINT, and SIGINT to identify Advanced Persistent Threat TTPs, culminating in the production of a Threat Intelligence Report (TIR) and the delineation of realistic attack scenarios.
- **Test Execution**: the Red Team executes stealth attack campaigns outlined in the TIR, while the White Team provides real-time oversight to facilitate an end-to-end evaluation of detection, response, and recovery capabilities.
- Closure Phase: debriefing sessions with supervisory authorities and internal governance bodies, preparation of the Red Team Test Report, and development of the Resilience Improvement Plan, detailing corrective actions and follow-up performance indicators.

#### Governance



- The TIBER-EU framework ensures the active involvement of competent authorities (such as the European Central Bank and designated national regulators) auarantee to consistency. methodological regulatory oversight, and validation of test outcomes. Its cross-border design enables harmonized implementation across EU Member States, fostering public-private cooperation and providing structured support to significant entities (e.g., systemically important banks, critical market infrastructures, and insurance providers) in managing cyber resilience in with common European accordance cybersecurity standards.
- The authorities participate in the validation of the test scope, the review of the TIR, and the final assessment of the results, contributing to the formulation of cyber resilience enhancement plans harmonized across all EU Member States.



## Introduction 3/5



#### DORA: the European Regulatory Framework

The **DORA**, which entered into force in **January 2025**, establishes a unified **regulatory** framework designed to ensure that all **financial** entities within the European Union can effectively **manage risks** related to information and communication technologies. The importance of DORA is reaffirmed by the **European Supervisory Authorities** (EBA, EIOPA, ESMA), which have established **technical standards** and guidelines for the correct and **harmonised** implementation of its provisions.

#### **DORA**



The DORA¹ establishes a unified regulatory framework designed to ensure that all financial entities within the European Union can effectively manage risks related to information and communication technologies.

The regulation is structured around five core pillars:

- ICT risk management through a governance framework proportionate to the size and complexity of the bank
- Mandatory timely reporting of IT security incidents
- Conducting operational resilience tests, including Threat-Led Penetration Tests (TLPTs)
- Enhanced supervision of critical third-party ICT service providers
- Promotion of voluntary sharing of cyber-threat intelligence among authorized entities

## 1 RTS

The first Regulatory Technical Standard (RTS) package under DORA was issued in January 2024 by the three European Supervisory Authorities (EBA, EIOPA, ESMA).

It delineates the technical and implementing standards for the following DORA articles:

- Article 15 and 16: RTS on the ICT risk management framework and the simplified ICT risk management framework.
- Article 18: RTS on the criteria for classifying ICTrelated incidents and significant cyber threats, including materiality thresholds and proportionate calibration measures based on the size and risk profile of the financial entity.
- Article 28: Implementing Technical Standards on harmonised templates for maintaining the register of contractual information with thirdparty ICT service providers.

# 2 RTS

The **second RTS** package under the Digital Operational Resilience Act (DORA) was issued by the three **European Supervisory Authorities** (EBA, EIOPA and ESMA) in **July 2024**.

It elaborates and provides interpretative guidance for the following DORA articles:

- Article 20: Specifications for the content, format, templates, and timelines for reporting material ICT-related incidents and significant cyber threats.
- Article 32: Harmonisation of the conditions enabling supervisory activities for critical thirdparty ICT service providers (CTPPs).
- Article 26: Specifications of the methodological and organisational requirements for conducting Threat-Led Penetration Tests (TLPT).

<sup>1</sup>For a deeper analysis, we suggest:

N.Mazzoni; G.Campaniolo; A.M.Frontera; ICT Risk: Focus on DORA; JiT; June 2025



<sup>•</sup> D.Esposito; M.Cecchin; B.Ghilardi; Digital Operational Resilience Act - DORA; JiT; Feb 2023



## Introduction 4/5

### DORA RTS: Focus on Testing and Attack Simulations

The **DORA RTS** on advanced digital operational resilience testing **define rigorous requirements** and **structured methodologies for security testing**, with an emphasis on threat-informed and intelligence-led attack simulations. **Tests must encompass the entire digital perimeter** (including critical infrastructure, core applications, and third-party providers) to **detect systemic vulnerabilities and assess preparedness** to manage complex incidents.



The RTS specifies the operational procedures for conducting advanced testing, including controlled attack simulations (TLPT). These tests must be designed to replicate realistic threat scenarios based on up-to-date intelligence and conducted by independent, qualified teams.



#### **Periodicity**

Advanced **tests** must be conducted at **least every three years**, unless otherwise stipulated by the competent authorities according to the organization's risk profile.

#### **Technique**

The use of methodologies recognized at the European level, such as the TIBER-EU framework, is required to ensure coherence, traceability and repeatability of the tests.

#### Validation

**Test results** must be **documented**, **analyzed** and **reviewed** by management and internal control bodies, with the objective of integrating the findings into continuous improvement plans.

A distinctive element of advanced testing is the **mandatory engagement** of **external red teams**, selected according to criteria of independence, experience, and certification. These teams simulate **sophisticated attacks**, testing the organization's ability to detect, contain, and respond to persistent, targeted threats. Their contribution is essential for **validating** the **effectiveness** of **security controls** and **strengthening** the overall **defensive posture**.









#### TLPT: a Comparative Analysis of RTS DORA and TIBER-EU

Under the EU regulatory framework, TLPT activities are governed by two primary structures: the voluntary TIBER-EU framework and the binding RTS introduced by DORA. The transition from TIBER-EU to the RTS under DORA reflects a regulatory maturation from a flexible, exploratory approach to a harmonized and enforceable framework. While TIBER-EU laid the groundwork for intelligence-led testing practices, DORA consolidates these principles into a unified regulatory architecture, enhancing the cyber resilience and supervisory consistency of the European financial sector. The comparative table highlights the principal differences in scope, governance, and regulatory integration.

Dimension	TIBER-EU	RTS (DORA)
Legal Nature	Voluntary framework	Legally binding regulatory standards
Applicability	National or cross-border financial entities	All financial entities under DORA scope
Regulatory Oversight	Coordinated by national competent authorities	Centralized oversight by European supervisory authorities
Threat Intelligence Integration	Recommended but not uniformly enforced	Mandatory and embedded in the testing lifecycle
Provider Qualification	General recommendations	Strict eligibility and independence criteria for TLPT providers
Risk Management Integration	Often treated as a standalone exercise	Fully integrated into the ICT risk management lifecycle
Reporting Obligations	Limited and jurisdiction-dependent	Harmonized reporting and notification duties across the EU



# 02

## **Testing Process**

Main Participant in the TLPT

General Overview

Preparation Phase

Testing Phase

Closure Phase





## Testing Process 1/5 Main Participant in the TLPT



Threat-Led Penetration Testing (TLPT) is a structured approach to evaluating the resilience of financial institutions against advanced cyber threats. It involves specialized teams with defined roles working together to ensure the confidentiality, integrity, and effectiveness of the process. This framework enables threat simulation, defense assessment, and strategic oversight, helping institutions identify vulnerabilities and enhance their cybersecurity posture.





TLPT cyber team: It is composed primarily of test managers who are responsible for overseeing, planning, and coordinating individual TLPT exercises. The TCT acts as the single point of contact for all test-related communications, ensures the validation of key decisions and supports financial entities throughout the testing process.

- The control team (White team): It manages the TLPT on behalf of the financial entity, covering procurement, risk assessment, and daily test coordination. The control team lead should have the necessary mandate within the financial entity to guide all the aspects of the test, without compromising the secrecy of the test
- Blue Team: It is made up of those employees that are defending the financial entity against simulated or real cyber threat while not knowing that they are tested. It is responsible for **drafting** the BT Report (Blue Team report), a technical document detailing, for each tested threat scenario, the **defensive actions** carried out by the Blue Team during the testing activities.
- Threat intelligence (TI) provider: It is an external provider whose services have been acquired by the control team. It gathers targeted information on the entity, emulating the search that would be performed by an experienced hacker and provides this information to the entity in the form of a II Report

Testers (Red Team): It could be an internal/external supplier whose services have been acquired by the control team. Its objective is to attempt to violate the entity's security safeguards, following a strict and ethical red teaming methodology.

## Testing Process 2/5

## - Just in Time

#### General Overview

The overall **TLPT** process consists of **three main steps**: of three key phases: **Preparation**, where scope and teams are defined; **Testing**, involving threat intelligence and red teaming; and **Closure**, focused on reporting, remediation, and regulatory attestation. This process is **fully aligned** with the one described in the **TIBER-EU framework** 



During this phase, the **control team is established**, **the scope is defined**, and threat **intelligence providers** and **testers are selected** and, if necessary, procured.

A key to TLPT success is early preparation. **Authorities** should **inform** financial entities of the **TLPT requirement** well in advance of the actual test and request a **designated contact** to ensure **confidentiality**. **Entities** are also **encouraged** to **engage early** with **threat intelligence providers** and **assess internal testing resources** as soon as they know they fall under the TLPT obligation in Article 26 of DORA.



The process is divided into a threat intelligence phase, which results in the development of scenarios that will later be tested during the red teaming phase.

The active **red teaming exercise** must **last at least 12 weeks**, a duration necessary to realistically simulate the behavior of stealthy threat actors.

However, the precise **length** of each test will be **adjusted** in **coordination** with the **TLPT authorities**, considering the specific context of each test, such as the characteristics of the financial entity involved, or whether the test includes an ICT service provider or multiple financial institutions.



At this stage, the TLPT is disclosed to the blue team, and both red and blue teams draft their respective reports. Then, they engage in a purple teaming session to review and discuss key offensive and defensive actions. The financial entity prepares a summary report and a remediation plan, which are submitted to the TLPT authority. Finally, the authority issues an attestation confirming that the TLPT was conducted in line with the regulation, specifying the critical or important functions that were tested.





## Testing Process 3/5

## - Just in Time

### **Preparation Phase**

The preparation phase consists of four stages. It starts with i) pre-launch meeting, which is followed by ii) procurement, iii) scoping and finally iv) launch meeting



The White Team Leader (WTL) holds a pre-launch meeting with the Test Team Manager (TTM) and selected White Team (WT) members to review key aspects of the TLPT. The TTM outlines the testing process, roles and responsibilities, security protocols, contractual terms, and test planning. Relevant quidance documents may also be discussed. To ensure secure and open communication, all parties, including WT members and Threat Intelligence (TI) and Red Team (RT) providers, should sign a Non-Disclosure Agreement (NDA).



The WT begins procuring TI and RT services, either after or alonaside the pre-launch meeting, based on the Test Coordination Team's (TCT) **decision**. Providers must meet strict due diligence criteria and be independent third parties. The process follows TIBER-EU Procurement Guidelines and includes issuing a Request for **Proposal (RFP)**, evaluating offers, and signing contracts covering security, confidentiality, and prohibited actions. Once complete, the WT confirms compliance with the relevant auidelines.



The scoping phase defines the scope of the TLPT and identifies critical functions (CFs) to be tested. WT and TTM collaborate using tools like Business Impact Analysis and threat reports. The **WT** drafts a **Scope Specification document** with test objectives ("flags"), which are reviewed and finalized in a scoping meeting. The scope must be approved at Board level. If procurement is complete, TI and RT providers may participate; otherwise, a follow-up meeting is held.



The **launch meeting** brings together all key stakeholders (including the Test Team Manager, White Team, and TI/RT providers) to align on the **TLPT process**, expectations, and the draft project plan. Its purpose is to clarify responsibilities, scheduling, and **execution**. Once procurement is complete and contracts are in place, the White **Team** prepares a **draft project plan** covering logistics, test objectives, scope, timeline, risk management, and communication. This plan is shared before the meeting.

Pre-launch meeting

Procurement

Scoping

Launch Meeting



# Testing Process 4/5 Testing Phase



The testing phase begins once the scope is defined, providers are selected, and all parties are informed of their roles. The Threat Intelligence (TI) provider collects information to develop realistic threat scenarios, which the Red Team (RT) uses to create the TLPT. This phase is characterized by 3 processes:

i) Targeted Threat Intelligence (TTI) and identification of threat scenarios (ITS); ii) Red teaming test planning and iii) Red teaming test execution







#### TTI and ITS

The Threat Intelligence (TI) Provider develops a tailored TTI Report using sources like the Generic Threat Landscape (GTL) and internal collaboration. This report outlines potential attack surfaces and threat scenarios. It is reviewed by the White Team (WT), Threat Test Manager (TTM), and Red Team (RT) Provider to ensure accuracy and adjust test flags if needed, with possible input from national security agencies. Once validated, the RT Provider drafts the Red Team Test Plan, aligning it with the defined scope. A joint workshop may be held to finalize scenarios, flags, mitigations, and timelines. Both the TTI Report and Test Plan are then finalized and remain strictly confidential.

#### Red teaming test planning

Following the TTI phase, the Red Team (RT)
Provider plans and executes the TLPT on systems supporting critical functions, typically over 10–12 weeks. Using the TTI and GTL Reports, the RT simulates realistic attacks based on real threat actors, possibly including a special 'Scenario X' for emerging threats. The White Team (WT) monitors the test, provides support, and can halt it if necessary. The TI Provider may offer ongoing intelligence. All actions must be ethical, controlled, and avoid operational or financial disruption.

#### Red teaming test execution

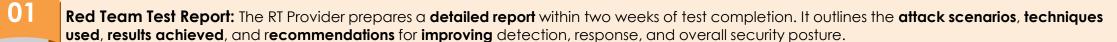
The TLPT should start soon after the TTI Report, adapting to the test's complexity. The Red Team executes stealthy, threat-based attacks, with flexibility to deviate from the plan when needed, including 'Scenario X' for emerging threats. If blocked, the White Team (WT) and Threat Test Manager (TTM) may provide controlled support. The WT monitors progress, ensures documentation, especially for flag capture, and can stop the test at any time. Regular updates and coordination are essential, while the Blue Team remains unaware. A draft Red Team Test Report is delivered within two weeks of test completion.

## Testing Process 5/5



#### Closure Phase

The closure phase of TLPT marks the final stage of the process and typically lasts around four weeks. It involves all key stakeholders, including the Blue Team (BT), which is informed of the test only after its execution. The main objective of this phase is to analyze the test results, identify lessons learned, and implement improvements to enhance the entity's cyber resilience.



- Blue Team Report: The BT documents its defensive actions during the test. This report is essential for the replay workshop and helps assess the effectiveness of the entity's detection and response capabilities.
- Replay Workshop: A collaborative session between the RT Provider and BT, often conducted as a Purple Team exercise. It involves replaying attack scenarios, analyzing both offensive and defensive actions, and identifying areas for improvement. The RT Provider also shares insights on what could have been achieved with more time or resources, simulating real-world attacker behavior.
- 360-Degree Feedback Meeting: Organized by the TTM, this meeting includes the WT, BT, TCT, and the TI and RT Providers. It serves as a platform for mutual feedback on the entire TLPT process. Participants discuss what worked well, what could be improved, and share suggestions for future exercises. A 360-degree Feedback Report may be shared anonymously with the TKC to support continuous improvement of the framework.
  - **Remediation Plan:** Developed by the WT with input from the TI and RT Providers and approved by the entity's board, this plan **outlines corrective actions** to address the **vulnerabilities** identified during the test. The TTM is informed of the plan and may monitor its implementation.
  - **Test Summary Report:** A high-level, non-technical summary of the test, **based on all documentation produced** during the process. It excludes sensitive technical details and is shared with the TCT and, if agreed, with other relevant authorities.
- Final Attestation: Once all reports are finalized and the Remediation Plan is approved, the entity's board and the TI/RT Providers sign an attestation confirming that the test was conducted in accordance with TIBER-EU requirements. This is submitted to the TTM.

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## **Final Remarks**

Role of European Supervisory Authorities in TLPT
Strategic Implications for Banks





## Final Remarks 1/2



## Role of European Supervisory Authorities in TLPT

The European supervisory authorities (EBA, EIOPA, ESMA, together with the European Central Bank) are tasked with defining and updating the technical standards for the execution of **Threat-Led Penetration Testing** (TLPT) under DORA. In this capacity, they develop **RTS** that delineate the criteria for entity **scope identification**, the minimum qualifications for **threat-intelligence** and **red-teaming providers**, and the **methodological parameters** for test scoping, execution, and closure.



Management and coordination of Threat-Led Penetration Testing

- The RTS under DORA constitute the national and European reference framework for TLPT. Designated authorities, in cooperation with the TIBER Cyber Team, leverage the RTS to:
  - Approve exercise scoping and define the Rules of Engagement
  - Oversee and monitor the entire testing process
  - Validate the final Red Team Test Report and the remediation plan
- Consistent adoption of the RTS ensures **methodological uniformity**, **operational security**, and **effective accountability**, while also promoting mutual recognition of test results across Europe.
- National and European competent authorities, vested with inspection and sanctioning powers, oversee compliance with TLPT requirements under the TIBER-EU/TIBER-IT framework.
- Through formal assessment and inspection procedures, they verify the **proper execution of scoping, threat-intelligence gathering**, **red-teaming**, and **remediation phases**. In cases of non-compliance, they may impose sanctions commensurate with the severity of the violations.
- A mutual-recognition mechanism ensures that test results generated in one Member State are accepted in others, avoiding duplication and resource inefficiency. This guarantees a consistent, comparable, and rigorous application of the digital resilience framework throughout the European Union.



Oversight and inspection of the execution procedures for Threat-Led Penetration Testing

## Final Remarks 2/2

#### Strategic Implications for Banks

The implementation of **TLPT** under the **DORA** represents a **strategic shift** for financial institutions. It not only **enhances cybersecurity posture** but also **aligns** operational resilience with regulatory expectations. Banks planning to adopt TLPT face several strategic implications that can enhance their cyber efficiency.



#### **Enhanced Digital Resilience**

TLPT helps banks **proactively identify** and mitigate vulnerabilities across systems, processes, and third-party dependencies



#### Security Culture and Continuous Learning Technology Investment and Prioritization

TLPT fosters collaboration between internal teams Implementing TLPT drives investment in monitoring and external testers, promoting a culture of security tools, automation, and threat intelligence awareness.



#### **Strategic Regulatory Alignment**

Conducting TLPT in line with TIBER-EU ensures compliance with DORA and strengthens institutional credibility.



capabilities



#### Third-Party Risk Management

Banks can assess and integrate critical ICT providers into resilience testing, improving supply chain security



#### **Governance and Board Accountability**

The board is directly responsible for ICT resilience, making TLPT a strategic oversight tool.





## **Strategy**

Strategic advisory on the design of advanced frameworks and solutions to fulfil both business and regulatory needs in Risk Management and IT departments

## Methodology & Governance

Implementation of the designed solutions in bank departments Methodological support to both systemically important financial institutions and supervisory entities

#### Solution

Advanced software solutions for modelling, forecasting, calculating metrics and integrating risks, all on cloud and distributed in Software-as-a-Service (SaaS)











## Company Profile

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